

WORKFORCE NEEDS FOR RENEWABLE ENERGY POWERPLANTS IN SOUTHERN CALIFORNIA









Center for Energy Efficiency & Renewable Technologies

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Southern California Survey Focus

The region is an excellent illustration of economic development coming from the clean energy sector.

- •SoCal has the best combination of renewable "fuels" in North America.
- Next to large populations with huge electricity demands.

Best in Class:

The world's most-experienced and innovative renewable energy companies are proposing to build dozens of clean powerplants in Southern California.



Tehachapi Wind

Second-best wind resource in the state.

Vast amounts untapped.

4,000+ MW in pipeline.



Mohave Solar

Only the Sahara Desert and Chilean Andes have better solar fuel.

8,000+ MW pending permit applications

Kern, San Bernardino, Riverside, San Diego and SLO Counties.



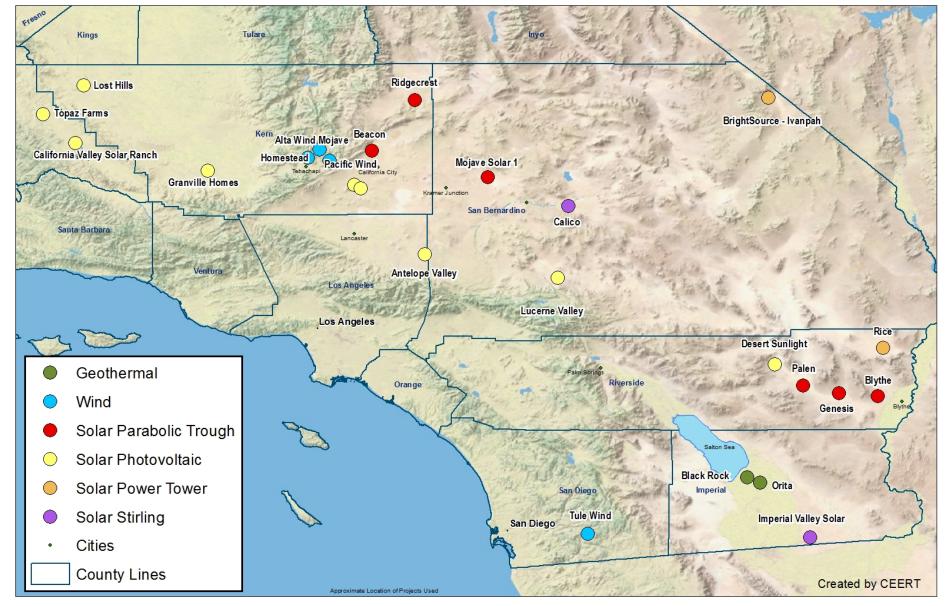
Salton Sea and Mammoth Lakes Geothermal

Geothermal is 24/7 Baseload Power. *It replaces Coal.*

Imperial County has 2,000 MW potential to tap.

Mammoth Lakes and the Geysers rich in reservoirs. Several projects in development.







Key Renewable Projects 2010-2011 and the CEERT Survey Region

CEERT SURVEYED 14 CLEAN ENERGY DEVELOPERS IN SOCAL WE ASKED:

- 1. What Kind of Workforce is Needed to Build Your Project?
- 2. How Many People are Needed?
- 3. How Long Will It Take to Build the Project?
- 4. What Type of Workforce is Needed to Operate the Plant After It Is Built?
- 5. How Long Will the Powerplant Operate?







WHAT WE LEARNED ABOUT 14 CLEAN POWER PROJECTS:

The clean energy build-out requires a large workforce.

Thousands of workers are needed at the 14 sites in Southern California between 2010-2015 to build the powerplants.

Hundreds of Operations and Maintenance jobs are needed for the next 20-30 years.

Skilled and general laborers, project managers, equipment operators, engineers and office personnel will run the plants.

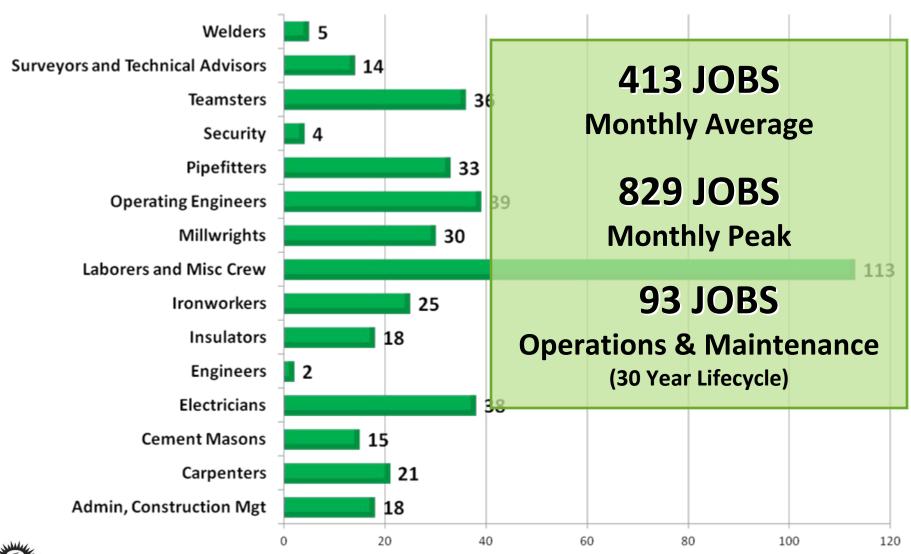


GEOTHERMAL & WIND CONSTRUCTION WORKFORCE NEEDS

DEVELOPER	TECHNOLOGY	PROJECT NAME	MW SIZE	AVG # JOBS	EMPLOYMENT	
				FTEs PER MONTH	LENGTH	
GEOTHERMAL						
CALENERGY	Geothermal	Black Rock 1-3	162	323	4 YEARS	
RAM POWER	Geothermal	Orita 1	49	90	3 YEARS	
WIND						
ENXCO	Wind	Pacific Wind	250	318	3 YEARS	
HORIZON WIND	Wind	Homestead	100	159	1 YEAR	
TERRAGEN	Wind	Alta Wind 1 Mohave	720	250	1.5 YEARS	
TOTAL			1,281 MW	1,140 JOBS/MONTH COMBINED	1-3 YEARS	
The survey is a sample, not a census, of all the projects being developed. Prepared by Center for Energy Efficiency & Renewable Technologies						



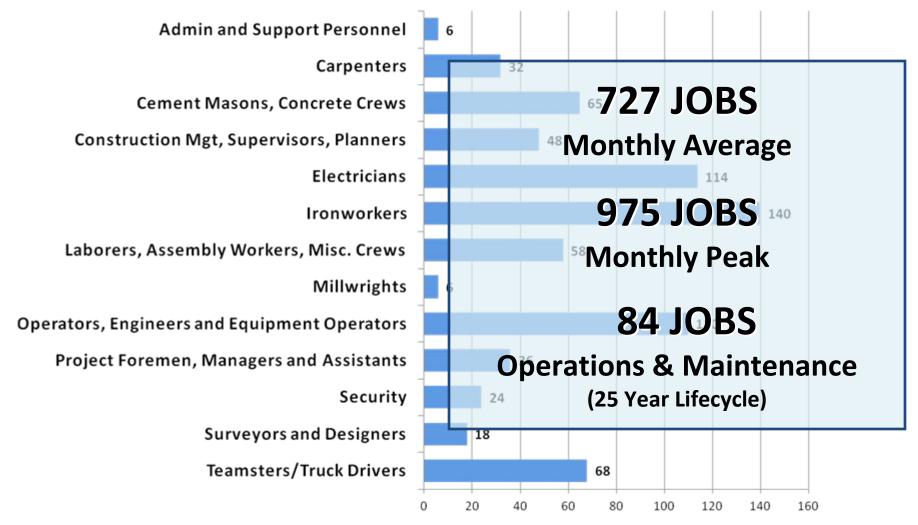
Monthly Construction Jobs Estimates 2 Geothermal Projects: 211 MW Length of Construction: 3 – 4 Years







Monthly Construction Jobs Estimates 3 Wind Projects: 1,070 MW Length of Construction: 1 – 3 Years





Kern County Economic Benefits from the Pacific Wind Project During the Long-Term Operating Phase

		-				
Initial Year	Total Revenues to Businesses, Governments, and Households	Value Added Payments to business owners, employees, and propert owners	Employment	Employment (FTE employee- years)	Sales Taxes	Property Taxes
Direct	\$5,025,894	\$4,769,545	\$3,558,409	58		
Indirect	\$178,390	\$93,161	\$37,584	0.6		
Induced	\$3,048,221	\$1,784,189	\$801,075	25		
Initial Year Total	\$8,252,505	\$6,646,895	\$4,397,068	83	\$151,776	\$4,146,695
20-Year Total*	\$165,050,100	\$132,937,900	\$87,941,360	1,660	\$3,035,520	\$82,933,900

^{*}Based on 20-year economic life assumption and initial year operating expenditure estimates.

SOURCE: "The Economic Impacts of the Proposed *Pacific Wind Project Kern County, CA, October 21, 2010"*

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Over 7,700 MW of Solar Projects Prioritized in Southern California











LARGE-SCALE SOLAR CONSTRUCTION WORKFORCE NEEDS

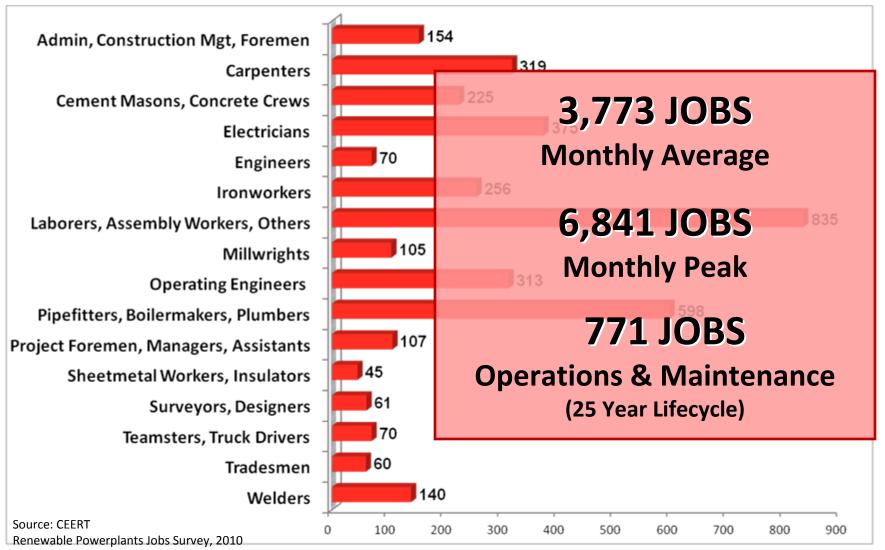
DEVELOPER	TECHNOLOGY	PROJECT NAME	MW SIZE	AVG # JOBS FTEs PER MONTH	EMPLOYMENT
DEVELOPER		PROJECT NAIVIE	IVIVV SIZE	FIES PER MONTH	LENGTH
ADENICOA	Parabolic	Majaya Calar 1 Draigat	250	830	2 Years
ABENGOA	Trough	Mojave Solar 1 Project	250	830	2 rears
SOLAR	Parabolic				
MILLENNIUM	Trough	Blythe Solar Power Plant	1,000	604	~6 Years
SOLAR	Parabolic				
MILLENNIUM	Trough	Palen Solar Power Plant	500	566	3.5 Years
SOLAR	Parabolic				
MILLENNIUM	Trough	Ridgecrest Solar Power Plant	250	405	2.5 years
	Parabolic	_			·
NEXTERA	Trough	Beacon Solar Energy Project	250	507	3.5 years
	Parabolic				·
NEXTERA	Trough	Genesis Solar Energy Project	250	507	2.5 Years
TESSERA	Stirling Engine	Imperial Valley Solar	709	360	3.5 years
PERMACITY	Photovoltaics	Five 5 MW Systems	25	500	.5 year
					- ,
SUNPOWER	Photovoltaics	California Valley Solar Ranch	250	353	~3 Years
			3,484	4,632	
TOTAL			MW	JOBS/MONTH	~3 YEARS

The survey is a sample, not a census, of all the projects being developed.

Prepared by Center for Energy Efficiency & Renewable Technologies



Monthly Construction Jobs Estimates 7 Solar Thermal Projects: ~3,500 MW Length of Construction: 2.5 – 6 Years





1,000 MW PARABOLIC TROUGH PLANT

Construction Period: ~6 Years

Job Description	AVERAGE Monthly Workforce (FTEs)	PEAK Monthly Workforce (FTEs)
Administrators and Support Personnel	11	14
Carpenters	57	90
Cement Masons and Concrete Crews	59	95
Construction Management, Supervisors, Planners	2	3
Electricians	58	81
Engineers	7	8
Ironworkers	24	50
Laborers, Assembly Workers, Misc. Crews	106	271
Millwrights	14	18
Operators	57	152
Pipefitters, Boilermakers, Plumbers	136	299
Project Foremen, Managers and Assistants	2	3
Surveyors and Designers	8	20
Teamsters, Truck Drivers	18	43
Other Skilled Tradesmen	12	66
Welders	1	1
Others (Oilers, Security, Sprinklerfitters, Tech Advisors)	5	10
TOTAL	577	1004

Source: SolarMillennium, CEERT Renewable Powerplants Jobs Survey, 2010



OPERATIONS & MAINTENANCE JOBS EARNINGS 250 MW SOLAR THERMAL POWERPLANT





Job Description	Annual Workforce	Salary (Average)	
General: Office Personnel, Administration, Managers	10	\$ 126,500	
Engineering: Controls, Electrical, Mechanical, Plant and Resource Engineers, Project Analyst, Chemical Technician, Engineering Technician, Operations Supervisors	6	\$ 117,500	
Maintenance: Mechanical Technicians, Electricians, Equipment Operators, Welders, Machinists, Planners, Equipment Washing Technicians, Auto Mechanics	25	\$ 87,800	
Operations: Shift Supervisor, Control Operator, Plant Operator, etc.	22	\$ 91,100	
Unskilled Labor	5	\$ 25,000	
TOTAL	68	\$ 92,600	



CONSTRUCTION WORKFORCE NEEDS 250 MW PHOTOVOLTAIC SYSTEM

Construction Period Length: ~3 Years

Job Description Average	AVERAGE Monthly Workforce (FTEs)	PEAK Monthly Workforce (FTEs)	
Administrators	2	4	
Carpenters	12	15	
Cement Masons	10	20	
Construction Staff	3	6	
Electricians	25	50	
Engineers	2	2	
Laborers	10	20	
Operating Engineers	7	15	
Operators	5	10	
Project and Construction Managers	7	10	
Solar Field Craft: Incl's Apprentices, Assistants and Helpers	90	133	
Surveyors	4	8	
Teamsters	20	30	
Welders	15	30	
TOTAL	212	353	
Source: CEERT Renewable Powerplants Jobs Survey, 2010, SunPowe			



UNEMPLOYMENT RATES HIGH IN CLEAN ENERGY PROJECT COUNTIES

Imperial	31.30%
Kern	14.40%
Los Angeles	12.50%
Riverside	15.30%
San Bernardino	14.80%
San Luis Obispo	9.70%
_	Source: July 2010 Statistics CA EDD, Labor Market Information Division

Construction **Utility, Transportation** Construction/Utility COUNTY **Jobs Gains Job Losses Job Losses** From 14 Projects **SNAPSHOTS** 2009-2010 2009-2010 In CEERT Survey July 2009-July 2010 773 Jobs 200 Jobs lost: 400 Jobs lost: 09-10 Change: -14.3% 09-10 change: -3 - 4 Years **IMPERIAL** 3.9% 1,600 100 2014 Jobs Jobs lost: Jobs lost: 09-10 change: -09-10 change: -1 - 4 Years **KERN** 12.6% 0.2% 13,400 7,300 200 Jobs Jobs lost: Jobs lost: 09-10 change: 0.5 Year 09-10 change: -LOS ANGELES 11.7% 1% 10,000 3,300 2,528 Jobs Jobs lost: Jobs lost: RIVERSIDE 09-10 change: -3.5 - 6 Years 09-10 change: -SAN BERNARDINO 14.7% 1.2% 700 Jobs lost:

SAN LUIS OBISPO

09-10 change: -13.7%

500 Jobs lost: 09-10 change: -2.7%

212 Jobs 3.5 Years

1 Solar 250 MW

4 Solar

2000 MW

1 Stirling

962 MW

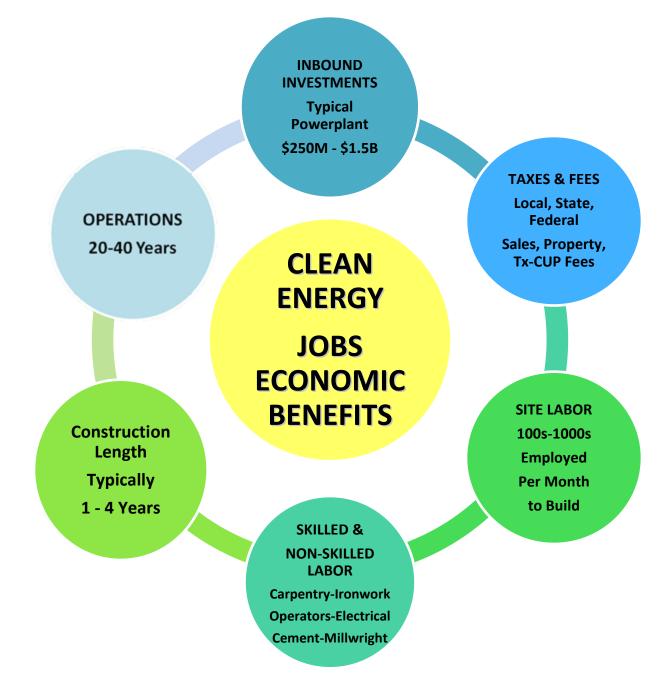
3 Wind 2 Solar

5 Solar 30 MW

1970 MW

2 Geo











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